BKM and Co., LLC

Grant writing and fundraising systems for small nonprofits

CAPABILITIES STATEMENT

Overview

BKM and Co. helps small and mid-sized nonprofits build the fundraising systems they need to grow: a grant pipeline, a development plan, and competitive proposals. Since 2019, we have served more than 60 organizations, including schools, hospitals, international NGOs, community organizations and faith-based ministries. We walk clients through every step and build it with them.

Core services

Grant Strategy and Writing. Prospect research, a 12-month grant calendar, and at least four applications a month.

Fractional Development Support. Grant work plus executive and board coaching, donor strategy and hands-on operational help.

Fundraising Audit and Strategy. A full review of fundraising systems, grant readiness and workflows, with a roadmap.

Grant Pipeline Research. A vetted list of aligned foundations, a grant calendar and notes on each funder.

Nonprofit Launch Package. IRS Form 1023 support, a first-year fundraising plan, training and five grant applications.

What sets us apart

- **Built from the inside.** Development leadership at Southfield Christian School, John Brown University, Team Rubicon and the Information Technology Disaster Resource Center.
- **Tested in hard seasons.** 11 years in disaster response, on the ground at more than 65 disasters.
- **Proven launches.** All 6 organizations that completed our Launch Package received 501(c)(3) status and raised money.
- **Ethical by design.** Flat fees only, never a percentage of funds raised, following the AFP Code of Ethical Standards.
- **Formally trained.** Executive Master's in Nonprofit Administration, University of Notre Dame.



Brian Meagher

Founder and President

Company data

Legal name: BKM and Co., LLC

Founded: 2019

Based in: Michigan; serving clients nationally and internationally

Insurance: General liability, professional liability (E&O), surety bond

Contact

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bkmandco.com

Book a free 30-minute call

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